



# NJPA QUOTATION

ROAD WIZARD

**CUSTOMER**  
 CITY OF FLAGSTAFF  
 211 W ASPEN  
 FLAGSTAFF, AZ 86001

**DEALER INFORMATION**  
 NORWOOD EQUIPMENT  
 511 E MOHAVE  
 PHOENIX, AZ 85004

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QUANTITY	PART NUMBER	MODEL DESCRIPTION		
			DATE: 9/23/2014	

1	SPECIAL	<b>ROAD WIZARD - DUAL</b> Conveyor squeegee, dual, hydraulically driven side brooms, variable height, right side dumping hopper. sweeper is powder coated from powder coatings chart 2003/N with powder coated gray undercarriage and includes the standard features listed below.	\$164,550	\$164,550.00
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### CHASSIS

1	SPECIAL	2015 M2 DUAL STEER (2013 EMISSIONS) LIMITED QTY LONG LEAD-TIME	\$97,875	\$97,875.00
0	SPECIAL	2015 IH DUAL STEER (2013 EMISSIONS) LIMITED QTY LONG LEAD-TIME	CALL INSIDE SALES	\$0.00
0	SPECIAL	2014 AUTOCAR XPERT DUAL STEER (2010 EMISSIONS) LIMITED QTY	\$117,500	\$0.00
0	SPECIAL	CANADIAN COMPLIANCE AND DAYTIME RUNNING LIGHTS FOR AUTOCAR CHASSIS	\$690	\$0.00

### CHASSIS MOUNTING CHARGE

1	SPECIAL	2014 M2 - CHASSIS ALTERATIONS	\$2,135	\$2,135.00
0	SPECIAL	AUTOCAR - CHASSIS ALTERATIONS	\$2,135	\$0.00
0	SPECIAL	INTERNATIONAL - CHASSIS ALTERATIONS	\$2,135	\$0.00
0	SPECIAL	CUSTOMER SUPPLIED CHASSIS ALTERATIONS	CONTACT INSIDE SALES	\$0.00
0	CSC-HANDLING	CUSTOMER SUPPLIED HANDLING CHARGE	\$2,500	\$0.00

**NOTE:** Customer Supplied Cassis Requires Both The Chassis Alterations and the Handling Charge

NOTE: A BODY includes the cost of Elgin standard white finish paint. It does not however, include the price of the chassis.

NOTE: The chassis being supplied by a customer or dealer must comply completely with all Elgin requirements or the chassis will be modified at dealer's expense.

NOTE: For cost of sweeper mounted on any other chassis, consult factory.

NOTE: One year warranty on all Elgin supplied parts and labor. Consult your Elgin dealer for full warranty details.

### STANDARD FEATURES

Aux-engine;

Two-stage dry type with restriction indicator (at engine) and precleaner  
 Broom side, 46" steel vertical digger 4 or 5 segment  
 Broom side, hydraulic floating suspension, hydraulic deploy  
 Broom, main, 34" diameter, 60" wide prefab disposable  
 Camera, Rear with in-cab monitor  
 Conveyor chain, hardened with polyurethane sprockets  
 Conveyor, 11 flight squeegee with rubber edging  
 Conveyor, lift independent from main broom  
 Conveyor, three piece replaceable wear plates  
 Conveyor flush out system  
 Conveyor raise in reverse  
 Conveyor stall alarm  
 Dirt shoes, heavy duty single row carbide steel (rubber isolated)  
 Electric backup alarm  
 Engine, sweeper, diesel, tier 4 FINAL, 74 HP  
 Hopper inspection door  
 Hopper, 5.4 cu yd with window and skylight  
 Hopper up visual audible indicator  
 Hopper, variable high dump, 10', 5.4 yard  
 Hose, hydrant fill, 16'8" (5080 mm) with strainer and coupling

Hydraulic oil level gauge w/ external thermometer and in-cab level light  
 Lights, automatic backup  
 Lights, combination tail/stop, separate amber signal  
 Lights, flood light, one per broom (3)  
 Manuals, operator and parts  
 Rear broom cover and anti-carryover wrap  
 Rear broom spray bar  
 Rear right hand flood light  
 Reflectors, set of 2  
 Sidebroom speed control, external to cab  
 Sweep resume / raise in reverse  
 Tactile controls for all sweep functions  
 Tool storage  
 Variable speed brooms (external)  
 Water fill, anti-siphon  
 Water level indicator in-cab  
 Water Pump, hydraulic centrifugal  
 Water tank, molded polyethylene, 360 gallon total nominal capacity



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QUANTITY	PART NUMBER	MODEL DESCRIPTION		
<b>-----ADDITIONAL MANUALS-----</b>				
0	0701680	ROAD WIZARD OPERATORS MANUAL	\$65.00	\$0.00
1	0702460	ROAD WIZARD SERVICE MANUAL	\$120.00	\$120.00
1	0702240	ROAD WIZARD PARTS BOOK	\$120.00	\$120.00
1	SPECIAL	CUMMINS OPERATORS & MAINTENANCE MANUAL	\$120.00	\$120.00
0	SPECIAL	CUMMINS PARTS MANUAL	\$60.00	\$0.00
1	SPECIAL	CUMMINS TROUBLESHOOTING MANUAL	\$165.00	\$165.00
<b>-----ALARMS-----</b>				
0	SPECIAL	ECCO SA940 SMART ALARM (ILO of STD)	\$240.00	\$0.00
0	SPECIAL	LATCHING ELEVATOR REVERSE AND ALARM	\$235.00	\$0.00
0	SPECIAL	HOPPER UP CONSTANT ALARM	\$335.00	\$0.00
0	SPECIAL	HOPPER FULL INDICATOR	\$645.00	\$0.00
<b>-----AUTO LUBE-----</b>				
0	SPECIAL	MIDWEST AUTO LUBE - SWEEPER ONLY	\$4,470.00	\$0.00
<b>-----BROOMS-----</b>				
0	SPECIAL	DOUBLE WRAP MAIN BROOM	\$425.00	\$0.00
0	SPECIAL	POLY/WIRE WAFER MAIN BROOM	\$495.00	\$0.00
0	SPECIAL	(1) ALUMINUM SIDE BROOM SEGMENT PER SIDE	\$450.00	\$0.00
0	SPECIAL	STRIP MAIN BROOM (MILWAUKEE)	\$365.00	\$0.00
1	SPECIAL	STRIP MAIN BROOM (URB)	\$200.00	\$200.00
0	SPECIAL	URB STRIP MAIN BROOM W/CENTER SWEEP MANDREL	\$190.00	\$0.00
0	SPECIAL	ALUMINUM SIDE BROOM SEGMENTS - BLUE STEEL	\$510.00	\$0.00
1	SPECIAL	EXTENDED REACH RIGHT HAND SIDEBROOM	\$1,285.00	\$0.00
0	SPECIAL	EXTENDED REACH RIGHT AND LEFT HAND SIDEBROOM	\$1,805.00	\$0.00
0	SPECIAL	DEDUCT MAIN BROOM & CORE	-\$435.00	\$0.00
<b>-----DECALS-----</b>				
0	SPECIAL	RED LOG/SWOOSH - ROAD WIZARD	N/C	\$0.00
0	SPECIAL	WHITE LOGO/SWOOSH - ROAD WIZARD	N/C	\$0.00
1	SPECIAL	SLOW MOVING VEHICLE SIGN	\$120.00	\$120.00
<b>-----GAUGES-----</b>				
0	SPECIAL	IN-CAB AIR CLEANER RESTRICTION INDICATOR (AUX ENGINE)	\$575.00	\$0.00
0	SPECIAL	BROOM HOUR METERS	\$350.00	\$0.00
0	SPECIAL	HYDRAULIC OIL TEMP DISPLAY (IN CAB)	\$325.00	\$0.00
<b>-----HOPPER-----</b>				
1	SPECIAL	HOPPER INTERIOR LIGHT	\$730.00	\$730.00
0	SPECIAL	LIFELINER HOPPER SYSTEM W/WARRANTY	\$4,415.00	\$0.00
0	SPECIAL	STAINLESS STEEL HOPPER	\$10,200.00	\$0.00



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QUANTITY	PART NUMBER	MODEL DESCRIPTION		
<b>-----LIGHTS-----</b>				
0	SPECIAL	PACKAGE 1: SINGLE REAR/SINGLE HOPPER BEACON; INCANDESCENT WITH GUARD	\$1,495.00	\$0.00
0	SPECIAL	PACKAGE 2: SINGLE REAR/SINGLE HOPPER BEACON; LED WITH GUARD	\$1,715.00	\$0.00
0	SPECIAL	PACKAGE 3: DUAL REAR/SINGLE HOPPER BEACON; INCANDESCENT WITH GUARD	\$2,130.00	\$0.00
0	SPECIAL	PACKAGE 4: DUAL REAR/SINGLE HOPPER LED BEACON; WITH GUARD	\$2,345.00	\$0.00
0	SPECIAL	PACKAGE 5: DUAL REAR/SINGLE HOPPER BEACON; INCANDESCENT WITH GUARD & LED ARROWSTICK	\$3,350.00	\$0.00

0	SPECIAL	PACKAGE 6: DUAL REAR/SINGLE HOPPER LED BEACON; WITH GUARD & LED ARROWSTICK	\$3,615.00	\$0.00
0	SPECIAL	PACKAGE 7: SINGLE REAR/SINGLE HOPPER MOUNT AND GUARD - W/O BEACON	\$1,500.00	\$0.00
0	SPECIAL	PACKAGE 8: DUAL REAR/SINGLE HOPPER MOUNT AND GUARD - W/O BEACON	\$1,870.00	\$0.00
1	SPECIAL	PACKAGE A: LED STOP/TAIL/TURN/REAR ID/CLEARANCE LIGHTS	\$280.00	\$280.00
0	SPECIAL	PACKAGE B: REAR MOUNTED LED ARROWSTICK	\$1,585.00	\$0.00
0	SPECIAL	PACKAGE C: (2) REAR LOW MOUNTED OVAL AMBER LED FLASHERS	\$435.00	\$0.00
0	SPECIAL	PACKAGE D: (2) REAR HIGH MOUNTED OVAL AMBER LED FLASHERS	\$530.00	\$0.00
0	SPECIAL	REAR FLOOD LIGHT - LEFT HAND MOUNT	\$285.00	\$0.00
0	SPECIAL	REAR FLOOD LIGHT - TOP CENTER	\$235.00	\$0.00
0	SPECIAL	ARROWBOARD - REAR	\$1,545.00	\$0.00
0	SPECIAL	(3) LED WORK LIGHTS (1 EACH SIDE BROOM, 1 ON MAINBROOM)	\$440.00	\$0.00
0	SPECIAL	(4) LED WORK LIGHTS (1 EACH SIDE BROOM, 2 ON MAINBROOM)	\$500.00	\$0.00

-----PAINT-----

0	4810001	PAINT SWEEPER STANDARD WHITE	N/C	\$0.00
0	4811003	PAINT SWEEPER YELLOW RAL 1003	\$460.00	\$0.00
0	4811007	PAINT SWEEPER YELLOW RAL 1007	\$460.00	\$0.00
0	4811018	PAINT SWEEPER YELLOW RAL 1018	\$460.00	\$0.00
0	4811023	PAINT SWEEPER YELLOW RAL 1023	\$460.00	\$0.00
0	4811037	PAINT SWEEPER YELLOW RAL 1037	\$460.00	\$0.00
0	4812008	PAINT SWEEPER ORANGE RAL 2008	\$460.00	\$0.00
0	4812009	PAINT SWEEPER ORANGE RAL 2009	\$460.00	\$0.00
0	4816018	PAINT SWEEPER GREEN RAL 6018	\$460.00	\$0.00
0	4812003	RAL 2003 NO LONGER AVAILABLE	N/A	N/A
0	4812004	RAL 2004 NO LONGER AVAILABLE	N/A	N/A
0	SPECIAL	PAINT SWEEPER OTHER RAL THAN ABOVE	\$1,225.00	\$0.00
0	SPECIAL	PAINT SWEEPER OTHER THAN ABOVE	\$3,705.00	\$0.00
0	SPECIAL	ANTI GRAFFITI COATING	\$3,600.00	\$0.00

-----PM10 OPTIONS-----

1	SPECIAL	PM10 COMPLIANT (RULE 1186)	\$2,795.00	\$2,795.00
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-----SAFETY-----

0	SPECIAL	REMOVE REAR CAMERA	N/C	\$0.00
1	SPECIAL	LEFT HAND SIDE CAMERA	\$545.00	\$545.00
0	SPECIAL	TRIANGLE REFLECTIVE FLARES (3)	\$65.00	\$0.00
0	SPECIAL	REFLECTORS (SET OF 6)	\$130.00	\$0.00

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-----SWEEP COMPONENTS-----

1	SPECIAL	SIDE BROOM TILT - RIGHT	\$1,090.00	\$1,090.00
1	SPECIAL	SIDE BROOM TILT - LEFT	\$1,090.00	\$1,090.00
0	SPECIAL	RUBBER MOUNTED CARBIDE DRAG SHOES TWO-ROW (ILO STD)	\$515.00	\$0.00
0	SPECIAL	RUBBER DRAG-SHOES (ILO STD)	\$105.00	\$0.00
0	SPECIAL	BORON DRAG SHOES	\$115.00	\$0.00
0	SPECIAL	IN-CAB VARIABLE SPEED AND REVERSING BROOM CONTROL	\$3,125.00	\$0.00
0	SPECIAL	VARIABLE SPEED CONVEYOR	\$1,030.00	\$0.00
0	SPECIAL	RUBBER BELT CONVEYOR (ILO STANDARD SQUEEGEE)	N/C	\$0.00
0	SPECIAL	HEAVY DUTY LOWER ROLLER (MUST SELECT RUBBER BELT CONVEYOR OPTION)	\$815.00	\$0.00

-----SWEEPER ENGINE-----

0	SPECIAL	AUXILIARY ENGINE BATTERY DISCONNECT SWITCH	\$480.00	\$0.00
0	SPECIAL	EXTRA KEY	\$35.00	\$0.00
0	SPECIAL	AUXILIARY WATER FILTER - PERRY	\$450.00	\$0.00
1	SPECIAL	SYKLONE PRE CLEANER	\$605.00	\$605.00

-----TOOLS/TOOLBOXES-----

0	SPECIAL	TOOL KIT	\$695.00	\$0.00
0	SPECIAL	TOOL BOX W/TOOLS	\$680.00	\$0.00

-----WATER SYSTEM-----

0	1032484	25' WATER FILL HOSE (ILO 16' 8")	\$180.00	\$0.00
0	SPECIAL	AIR PURGE FOR WATER SYSTEM	\$335.00	\$0.00

-----M2 CHASSIS OPTIONS-----

1	0704005	M2 PARTS BOOK	\$385.00	\$385.00
0	0704006	M2 OPERATOR BOOK	\$45.00	\$0.00
1	0704007	M2 SERVICE MANUAL	\$310.00	\$310.00
0	SPECIAL	FUEL CAP SAFETY LOCK	\$210.00	\$0.00
1	SPECIAL	AM/FM/CD RADIO	\$810.00	\$810.00
0	SPECIAL	FENDER MOUNTED MIRROR-LEFT HAND	\$480.00	\$0.00
0	SPECIAL	12" CONVEX MIRRORS (ILO STD 8")	\$295.00	\$0.00
0	SPECIAL	SPARE CHASSIS KEY	\$35.00	\$0.00
0	SPECIAL	IN CAB AIR FILTER RESTRICTION INDICATOR	\$790.00	\$0.00
0	SPECIAL	(2) AIR CLOTH HI-BACK SEATS	\$1,925.00	\$0.00
1	SPECIAL	(1) AIR CLOTH HI-BACK SEAT	\$990.00	\$990.00
0	SPECIAL	SPARE TIRE & WHEEL, BALANCED	\$1,175.00	\$0.00
0	SPECIAL	SINGLE ARM REST - VINYL	\$340.00	\$0.00
0	SPECIAL	DUAL ARM REST - VINYL	\$650.00	\$0.00
0	SPECIAL	SINGLE ARM REST - CLOTH	\$340.00	\$0.00
0	SPECIAL	DUAL ARM REST - CLOTH	\$650.00	\$0.00
0	SPECIAL	DAYTIME RUNNING LIGHTS	\$1,000.00	\$0.00
0	SPECIAL	MASTER BATTERY SWITCH	\$480.00	\$0.00
0	SPECIAL	DUAL AIR HORNS	\$1,250.00	\$0.00
0	SPECIAL	MIDWEST AUTOLUBE - SWEEPER/TRUCK	\$6,570.00	\$0.00
0	SPECIAL	2 1/2 LB. FIRE EXTINGUISHER	\$200.00	\$0.00
0	SPECIAL	5 LB. FIRE EXTINGUISHER	\$220.00	\$0.00
0	SPECIAL	CAB STANDARD WHITE	N/C	\$0.00
0	SPECIAL	VOGEL AUTOLUBE - SWEEPER/TRUCK	\$11,095.00	\$0.00
0	SPECIAL	M2 (IN STOCK) CAB SPECIAL COLOR	\$3,555.00	\$0.00
0	SPECIAL	TRUCK RIMS - ALL	\$1,115.00	\$0.00
1	SPECIAL	FULL WIDTH FRONT SPRAY BAR	\$930.00	\$930.00

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QUANTITY	PART NUMBER	MODEL DESCRIPTION		
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-----M2 CHASSIS OPTIONS-----

0	SPECIAL	SINGLE FRONT CAB /SINGLE REAR HOPPER MOUNT STROBE/BEACON INCANDESCENT	\$3,220.00	\$0.00
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-----NAVISTAR CHASSIS OPTIONS-----

0	4820001	CAB STANDARD WHITE	N/C	\$0.00
0	SPECIAL	NAV CAB PAINTED SPECIAL COLOR	\$3,480.00	\$0.00
0	SPECIAL	TRUCK RIMS - ALL	\$1,115.00	\$0.00
0	SPECIAL	SPARE TIRE & WHEEL, BALANCED	\$1,175.00	\$0.00
0	SPECIAL	LEFT HAND FENDER MOUNTED MIRROR	\$480.00	\$0.00
0	SPECIAL	5 LB. FIRE EXTINGUISHER	\$220.00	\$0.00
0	SPECIAL	EXTRA KEY	\$50.00	\$0.00
0	SPECIAL	(2) ELECTRIC & (1) AIR HORN	\$1,760.00	\$0.00
0	SPECIAL	NATIONAL AIR RIDE SEAT - PASSENGER SIDE - VINYL	\$1,975.00	\$0.00
0	SPECIAL	NATIONAL AIR RIDE SEAT-PASSENGER SIDE-VINYL W/ARM REST	\$2,040.00	\$0.00
0	SPECIAL	NATIONAL AIR RIDE SEAT-PASSENGER SIDE - CLOTH	\$2,105.00	\$0.00
0	SPECIAL	NATIONAL AIR RIDE SEAT-PASSENGER SIDE-CLOTH W/ARM REST	\$2,230.00	\$0.00
0	SPECIAL	NATIONAL AIR RIDE SEAT - DRIVER SIDE - VINYL	\$1,975.00	\$0.00
0	SPECIAL	NATIONAL AIR RIDE SEAT - DRIVER SIDE - VINYL W/ARM REST	\$2,040.00	\$0.00
0	SPECIAL	NATIONAL AIR RIDE SEAT - DRIVER SIDE - CLOTH	\$2,105.00	\$0.00
0	SPECIAL	NATIONAL AIR RIDE SEAT - DRIVER SIDE - CLOTH W/ARM REST	\$2,420.00	\$0.00
0	SPECIAL	(1) ELECTRIC HORN	\$275.00	\$0.00
0	SPECIAL	AM/FM/CD RADIO	\$850.00	\$0.00
0	SPECIAL	2 1/2 LB. FIRE EXTINGUISHER	\$200.00	\$0.00
0	SPECIAL	FULL WIDTH FRONT SPRAY BAR	\$930.00	\$0.00

-----AUTOCAR XPRT CHASSIS OPTIONS-----

0	SPECIAL	RAIN FLAPPER EXHAUST	\$345.00	\$0.00
0	SPECIAL	2 BATTERIES, 31 ECL, 12V, 1900CCA	\$440.00	\$0.00
0	SPECIAL	AUTO AIR DRAIN VALVE	\$800.00	\$0.00
0	SPECIAL	BATTERY DISCONNECT	\$1,200.00	\$0.00
0	SPECIAL	DUAL UNDERCAB AIR HORN	\$875.00	\$0.00
0	SPECIAL	ISRI HT914 HIGH BACK, AIR RIDE, RH	\$1,915.00	\$0.00
0	SPECIAL	ISRI HT914 HIGH BACK, AIR RIDE, LH	\$1,915.00	\$0.00
0	SPECIAL	IN CAB AIR RESTRICTOR	\$500.00	\$0.00
0	SPECIAL	DAYTIME RUNNING LIGHTS (US ONLY)	\$500.00	\$0.00
0	SPECIAL	PAINT OUTSIDE CAB	\$5,735.00	\$0.00
0	SPECIAL	PAINT WHEEL RIMS	\$1,045.00	\$0.00

0	SPECIAL	5 YEAR - ALLISON TRANSMISSION	\$680.00	\$0.00
0	SPECIAL	5 YEAR WARRANTY - 100,000 Miles	\$8,010.00	\$0.00
0	SPECIAL	AM/FM RADIO WITH CD	\$850.00	\$0.00
0	SPECIAL	2 YEAR WARRANTY - 100,000 Miles	\$1,875.00	\$0.00
0	SPECIAL	3 YEAR WARRANTY - 100,000 Miles	\$4,005.00	\$0.00
0	SPECIAL	4 YEAR WARRANTY - 100,000 Miles	\$5,625.00	\$0.00
0	SPECIAL	EXTRA KEY	\$100.00	\$0.00
0	SPECIAL	SPARE TIRE / WHEEL	\$1,175.00	\$0.00
0	SPECIAL	VANDALL PROTECTION PACKAGE	\$615.00	\$0.00
0	SPECIAL	MAINBROOM MILEAGE INDICATOR	\$300.00	\$0.00
0	SPECIAL	2 1/2 LB. FIRE EXTINGUISHER	\$165.00	\$0.00
0	SPECIAL	(4) 7" FLASHING AMBER LIGHTS (2 FRONT & 2 REAR)	\$835.00	\$0.00
0	1116212	2014 AUTOCAR SERVICE MANUAL 2010 EMISSIONS- CD	\$625.00	\$0.00



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QUANTITY	PART NUMBER	MODEL DESCRIPTION		
0	EW-116-2P	ROAD WIZARD 2 <sup>ND</sup> YEAR PARTS ONLY	\$1,485.00	\$0.00
0	EW-116-2PL	ROAD WIZARD 2 <sup>ND</sup> YEAR PARTS/LABOR	\$2,470.00	\$0.00
0	EW-116-3P	ROAD WIZARD 3 <sup>RD</sup> YEAR PARTS ONLY	\$2,820.00	\$0.00
0	EW-116-3PL	ROAD WIZARD 3 <sup>RD</sup> YEAR PARTS/LABOR	\$4,680.00	\$0.00
0	EW-116-4P	ROAD WIZARD 4 <sup>TH</sup> YEAR PARTS ONLY	\$3,995.00	\$0.00
0	EW-116-4PL	ROAD WIZARD 4 <sup>TH</sup> YEAR PARTS/LABOR	\$6,665.00	\$0.00
0	EW-116-5P	ROAD WIZARD 5 <sup>TH</sup> YEAR PARTS ONLY	\$5,030.00	\$0.00
0	EW-116-5PL	ROAD WIZARD 5 <sup>TH</sup> YEAR PARTS/LABOR	\$8,375.00	\$0.00

-----WARRANTY-----

-----FREIGHT RATES-----

0	FRT-116-001	SELF SHIPPING DOCK CHARGE	\$595.00	\$0.00
0	FRT-116-002	FREIGHT-IL,WI,IA,IN,MI,MN,KY	\$1,310.00	\$0.00
0	FRT-116-003	FREIGHT-TN,WV,PA,NY	\$2,850.00	\$0.00
0	FRT-116-004	FREIGHT-NH,VT,ME	\$3,555.00	\$0.00
0	FRT-116-005	FREIGHT-NEW YORK CITY	\$4,110.00	\$0.00
0	FRT-116-006	FREIGHT-ND,SD,NE,OK,KS,AR,AL,MO	\$2,715.00	\$0.00
1	FRT-116-007	FREIGHT-AZ,UT	\$5,390.00	\$5,390.00
0	FRT-116-008	FREIGHT-CA,NV,ID,OR,WA	\$6,355.00	\$0.00
0	FRT-116-009	FREIGHT- CHICAGO/MILWAUKEE	\$900.00	\$0.00
0	FRT-116-010	FREIGHT-FL,LA,TX,NM,CO,WY,MT	\$3,995.00	\$0.00
0	FRT-116-011	FREIGHT-OH,ST,LOUIS METRO	\$1,480.00	\$0.00
0	FRT-116-012	FREIGHT,MS,GA,SC,NC,VA,MD	\$2,925.00	\$0.00
0	FRT-116-013	FREIGHT - RI,DE,CT,NJ,MA	\$2,740.00	\$0.00
0	FRT-116-014	FREIGHT - LAREDO, TX	\$6,700.00	\$0.00
0	FRT-116-015	SPECIALIZED TRANSPORT EQUIPMENT	\$1,030.00	\$0.00

**SUB TOTAL                    \$281,355.00**

**SPECIAL RFQ OPTIONS / OTHER DESCRIPTIONS**

	INSTALL (4) AMBER STROBES IN A GRID PATTERN ON THE REAR OF THE SWEEPER	\$	1,575.00
	INSTALL MIDSHIP(AMBER)(4)(TWO EA. SIDE) FRONT UNDER GRILLE (WHITE)(2) STROBES	\$	1,940.00
	INSTALL ONE TOP MOUNT REAR STROBE	\$	925.00
	LED ARROW STICK	\$	1,520.00
	<b>GRAND TOTAL</b>		<b>\$287,315.00</b>

NJPA DISCOUNT	\$	(45,216.00)
SUB-TOTAL	\$	242,099.00
BROOM BEAR TRADE-IN (ONE TRADE UNIT)	\$	(16,000.00)
SALES TAX @ 8.3%	\$	226,099.00
TOTAL DELIVERED COST, (each unit)	\$	18,766.22
	\$	244,865.22

**OPTIONAL TRADE**

City of Flagstaff unit # 317 with currently 10,624 hours and 89,673 miles  
City of Flagstaff unit # 311 with currently 10,249 hours and 72,584 miles

**NOTES:**

1. This offer is predicated on "trade value", not an offer to purchase
2. Lead time on new sweepers is 12-16 weeks, trade-in units are to be substantially in same condition as at time of inspection, except for normal wear consistent with sweeping.
3. Both trades listed are valued @\$16,000.00. One trade per new sweeper purchased.