



**Attention To: City Of Flagstaff  
Dealer Account Manager: Todd Owen  
D5 Track Type Tractors with 34" Tracks  
7/21/2015**

**City Of Tucson #12077 Bid Pricing**

<b>Machine</b>	
CAT Machine List Price	\$208,940.00
Member Discount (%)	25.00%
Member Discount (\$)	\$52,235.00
Freight	\$5,443.00
Machine Price	\$162,148.00
<b>Work Tools</b>	
CAT Work Tool List Price	\$0.00
Member Discount (%)	0.00%
Member Discount (\$)	\$0.00
Work Tools Price	\$0.00
<b>Total Bid Price</b>	<b>\$162,148</b>

<b>Trade</b>	
Year	1980
Make	JD
Model	450C
Serial Number	None
Hours	6800
Trade Allowance	\$5,000.00
Lien Amount	\$0.00
Allowance Valid Until	8/20/2015

<b>Work Tools</b>	
None	\$0.00

**Final Price**

<b>Additional Cost To Sale</b>	
Pre-Delivery (Fuel, Cleaning and Inspection)	\$1,062.50
Factory To Dealer Freight	\$1,852.27
Delivery To Agency Yard	\$150.00
None	\$0.00
Other	\$0.00

<b>Agency Added Costs</b>	
Extended Warranty For 5 Years Or 5000 Hours Powertrain + Hydraulics Coverage	\$1,780.00
None	\$0.00

<b>Price</b>	
Subtotal Price	\$151,658.52
Trade Allowance Less Lien Amount	\$5,000.00
Tax Rate	8.650%
<b>Total Invoice Price</b>	<b><u>\$159,344.48</u></b>

<b>Savings Summary (Including Agency Added Costs)</b>	
Contract #12077 Bid Price	\$163,928.00
City Of Flagstaff Price	\$151,658.52
<b>Net Savings From Bid</b>	<b><u>\$12,269.48</u></b>

<b>Options To Consider (Not Included In Price)</b>	
None	\$0.00