

Request For Information

Wireless Communications (Small Cell Antenna)
Equipment

Request For Information (RFI)

- Seeking direction regarding the potential lease of City owned properties inclusive of the Right-of-Way locations.
- Use of street light poles and other structures for wireless communications (small cell antenna) equipment so providers can generate revenue and enhance communications services to the public.
- The RFI will be used to generate lease agreements with providers that will come back to City Council for consideration.

Request For Information (RFI)

- Wireless providers have agreements in Arizona cities for the use of street light poles and other properties for wireless communication (small cell antenna) equipment and other equipment.
- Desire is to structured as Master Leases with site specific supplemental agreements.
- The RFI will seek information regarding technical specifications and potential lease terms.

Examples

- Glendale
- Scottsdale
- Casa Grande

Annual fees (revenue to City) range from \$700 per location to \$20,459 per location depending on the community and the type and footprint of the equipment.

Providers

- Soliciting responses from wireless providers in the area
 - Verizon
 - AT&T
 - Cricket
 - Comcast
 - Centurylink
 - Suddenlink
 - Frontier
 - Others identified

Some Options

- Include facilities only in the ROW or consider City owned facilities both in and outside of the ROW
- Develop an agreement exclusively with one partner or consider numerous partnerships
- Restrict potential providers to specific types of communication equipment or consider all options presented

Next Steps

- Council direction tonight
- Release Request For Information (RFI)
- Receive information from potential providers
- If appropriate, bring specific leases to City Council for consideration



Questions??